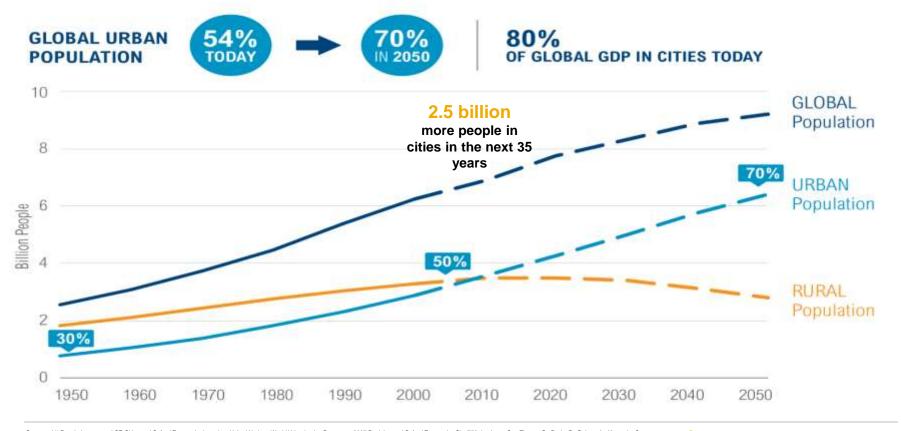




THE CHALLENGE & THE OPPORTUNITIES

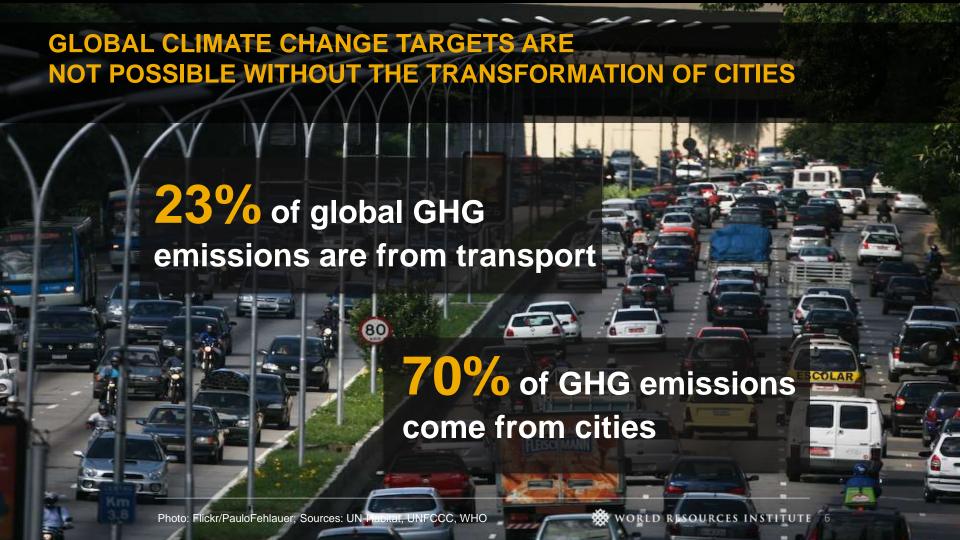


IN THE NEXT 35 YEARS, THERE WILL BE 2.5 BILLION MORE PEOPLE IN OUR CITIES





RISE IN MOTOR VEHICLE USE 48 Trillion of annual vehicle km 24 Trillion of 14 annual vehicle km Trillion of annual vehicle km 2015 2050 2000 No. of Street, or other Designation of the least of the l Photo: Dimitris Argyris/Flickr



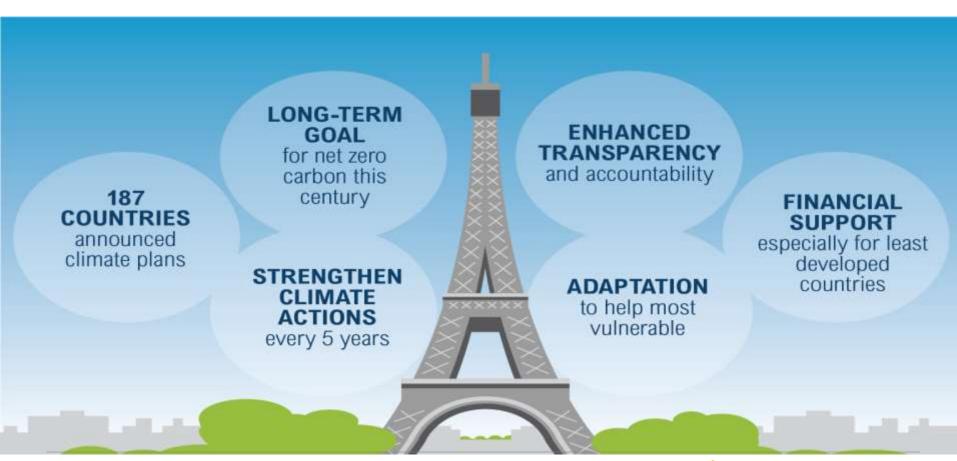
Nations Unies

A TURNING POINT ON CLIMATE erence sur les Changements Climatique

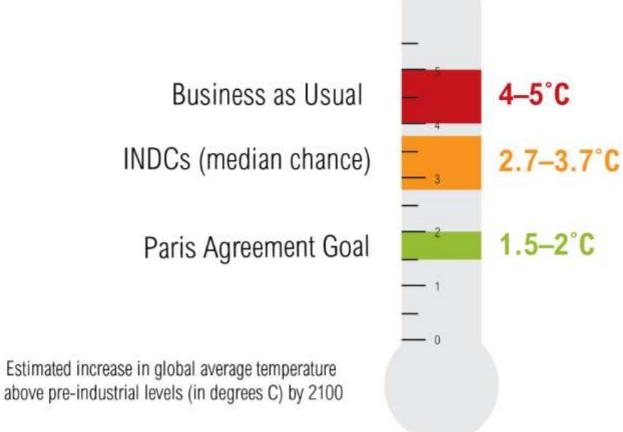
COP21/CMP11



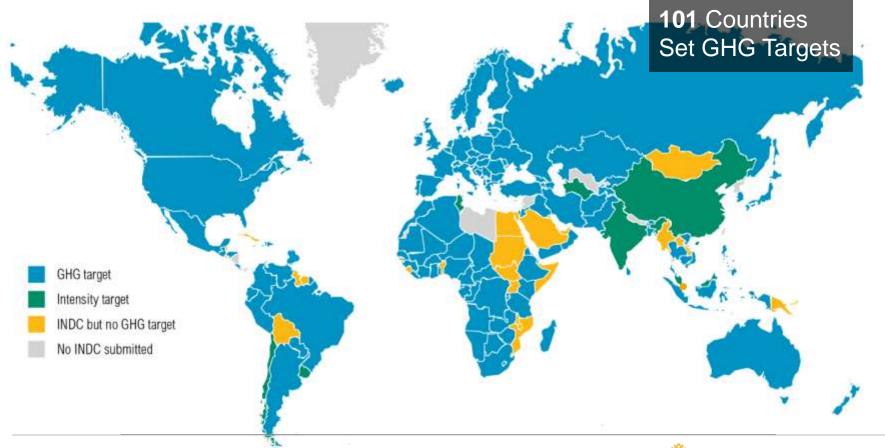
PARIS AGREEMENT - COP21



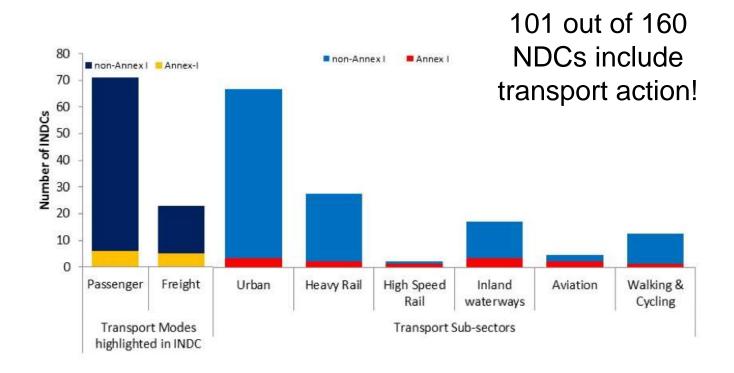
MORE AMBITION NEEDED

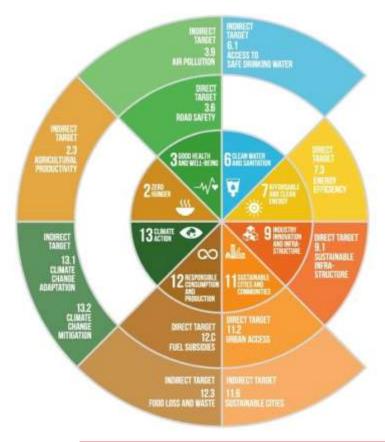


PROGRESS ON NATIONAL COMMITMENTS?



TRANSPORT IN CLIMATE COMMITMENTS



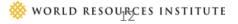


Transport is included in SDGs in both direct and indirect manner

Direct Transport Targets of the Sustainable Development Goals

- **3.6** By 2020, halve the number of global deaths and injuries from road traffic accidents
- **7.3** By 2030, double the global rate of improvement in energy efficiency
- **9.1** Develop quality, reliable, sustainable and resilient infrastructure,to support economic development and human well-being, with a focus on affordable and equitable access for all
- 11.2 By 2030, provide access to safe, affordable, accessible and sustainable transport systems for all, improving road safety, by expanding public transport, with special attention to the most vulnerable
- 12.c Rationalize inefficient fossil-fuel subsidies that encourage wasteful consumption by removing market distortions, in accordance with national circumstances





HABITAT III – A NEW URBAN AGENDA

QUITO 17-20 OCTOBER 2016

United Nations Conference on Housing and Sustainable Urban Development



CONNECTING GLOBAL, REGIONAL, NATIONAL, AND LOCAL LEVEL ACTIONS





THE OPPORTUNITY TOWARDS REAL TRANSFORMATION

IDEAL CONDITIONS FOR TRANSFORMATION (WHAT I WILL NOT TALK ABOUT TODAY)

- 1. PEOPLE CENTRIC APPROACH & MORE ATTENTION TO URBAN FREIGHT
- 2. FULL INTEGRATION OF
- ...MODES,
- ...OPERATION,
- ...FINANCES,
- ...INSTITUTIONAL ARRANGEMENTS
- ...PLANNING (URBAN & MOBILITY)
- ...DATA
- 3. SHIFT IN FINANCES FROM BROWN TO GREEN & SETTING THE RIGHT PRICE

5 ACTIONS TOWARDS SCALING TRANSFORMATION

1. MANAGE DEMAND: CONGESTION CHARGE RELOADED

Beijing as Game Changer Singapore Technology Leapfrog Sao Paulo's Uber Charge

2. REVOLUTIONIZE SUPPLY: PUBLIC TRANSPORT 2.0

On-demand Services: London

3. REVOLUTIONIZE SUPPLY: REINVENT CYCLING

Bike Share @ Scale: MoBike goes Global

4. NEW SUSTAINABLE MOBILITY

5. TOWARDS COMMON ACTION

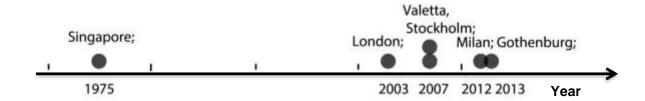
Protocol for Shared Vehicles
Covenant of Mayors
C40 Clean Bus Declaration
Sustainable Mobility for All



MANAGE DEMAND: CONGESTION CHARGE RELOADED

CONGESTION PRICING – PROOF OF CONCEPT BUT NO SCALE





MAJOR CHANGE IN CHINA ANNOUNCED – NEW CHANCE FOR A REVOLUTION?

In the session of the BJPPCC on May 26, 2016, BMCT and BEBP announced to the public that the schemes for the LEZ/CC have been developed and are under further evaluation.





SCENARIO ANALYSIS FOR BEIJING



CONGESTION CHARGE SCENARIO: CO₂ EMISSION REDUCTION: 14.4%

SINGAPORE: CONGESTION CHARGING WITHOUT HEAVY INFRASTRUCTURE





UBER CHARGE IN SAO PAULO: FIRST STEP TOWARDS NEW CHARGING SCHEME



- Pay-as-you-drive: Charging an upfront fee ("credits") based on mileage estimate for 2-month period, plus a surcharge if credits are exceeded
- Charge: 10 centavos (3 cents) per kilometer
- Creating Competition: Online public auction to buy credits
- Data Sharing: Uber is required to provide the city with its trip data



REVOLUTIONIZE SUPPLY: PUBLIC TRANSPORT 2.0

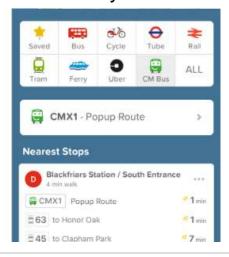
ON-DEMAND SERVICES IN LONDON





Smart Buses:

- Integrating with app, routing and the city
- Provide real time information of the route, passenger count, and are multimodal-ready!





REVOLUTIONIZE SUPPLY: REINVENTING CYCLING

MARKET LEADERS OF BIKESHARING INDUSTRY IN CHINA





BACKED BY: TENCENT

BACKED BY: DIDI, XIAOMI

BIKESHARING INDUSTRY IN TIER 1 CITIES

	Beijing	Shanghai	Guangzhou	Shenzhen
Population (Millions)	24.19	21.72	14.04	11.37
Mobike in Circulation	150,000	100,000	100,000	100,000
Ofo in Circulation	150,000	100,000	80,000	80,000

MOBIKE GOES GLOBAL

- "Uber-for-bikes" service
- Currently active in 100 cities globally
- More than 5 million bikes around the world
- Over 100 million registered users
- Raised \$600 million in its latest round of financing in June 2017, bringing the company total funding to more than \$900 million.
- Target: To be in 200 cities by the end of this year





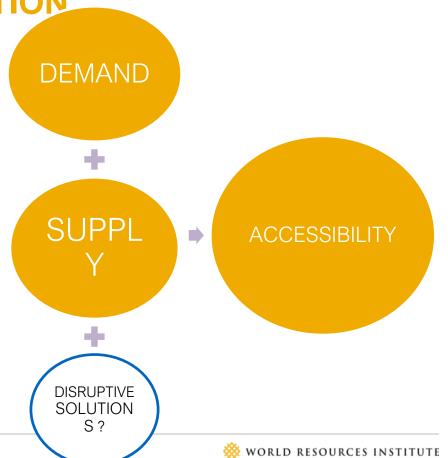
NEW MOBILITY – DISRUPTION & INNOVATION

INTEGRATION & DISRUPTION

New players

New opportunities

New narrative



Disruptive Change - Where do people Stay?



IHG

- 65 years
- 645K rooms
- 100 countries



Hilton

- 93 years
- 610K rooms
- 88 countries





Airbnb

- 4 years
- 650K rooms

airbnb

192 countries



Accor

- 44 years
- 530K rooms
- 92 countries

What is new mobility?

Models using technology to deliver transport in new ways

Reinventing ownership and delivery

Using data and connectivity in new ways

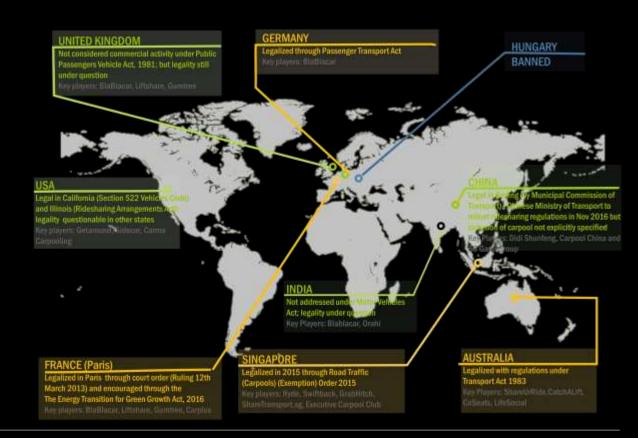
Developing new technologie s

Date	Partnership	Details
Jan 2016	GM – Lyft	\$500 million invested into Lyft
Mar 2016	GM – Cruise Automation	GM buys self driving tech for \$1 billion
May 2016	Toyota – Uber	Toyota bought a stake in Uber
May 2016	Apple – Didi Chuxing	Apple invests \$1 billion in Didi
May 2016	BMW- Scoop	BMW invests undisclosed amount in Scoop
May 2016	Google – Fiat Chrysler	Google to use Fiat cars to run self driving tech
May 2016	Volkswagen - Gett	Volkswagen to invest \$300 million in Gett
Jun 2016	BMW – Intel – Mobileye	Launch autonomous rideshare company in 5 years
Aug 2016	Ford – ZoomCar	Ford Invests \$24 million
Sep 2016	Ola – Mahindra	Mahindra-Ola package for Ola drivers
Sep 2016	Ford - Chariot	Ford buys Chariot in all cash deal

THE ATTENTION OF REGULATORS

KEY: STATUS OF GLOBAL CARPOOL REGULATIONS

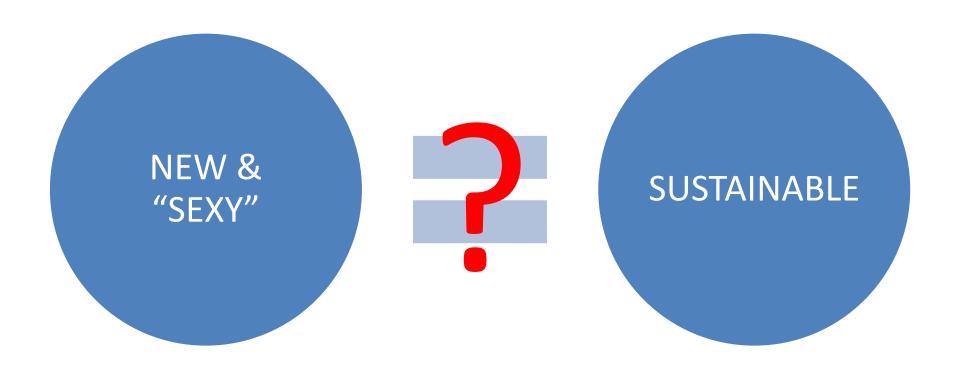
- Carpooling models are legalized
- Carpooling models legality in question
- Carpooling businesses are illegal



WHAT DOES IT MEAN FOR CITIES?

Emissions **Equity** Safe access Congestion

THE KEY QUESTION



CITIES MUST DEFINE NEEDS AND HAVE TECHNOLOGY DELIVER THE RESULTS





 Welcome implementation of new technology-based mobility services with adequate regulation to ensure they complement public transport



TOWARDS COMMON ACTION



RATIONALE

- The rise of shared and autonomous travel powered by new technologies
 presents an unprecedented opportunity to transform cities to be more
 sustainable, equitable, and just.
- Cities are the primary guardians of the public good; they need to be clear about their goals and directed in their requirements for creating a livable future.
- The Protocol will help nations meet commitments established in the Paris Agreement, as well as Sustainable Development Goals.
- The Protocol complements, extends and strengthens the sustainable city work being undertaken; will provide firm guidance for the private sector; and can be used by community activists to hold their city to best practice.

POTENTIAL PARTNER ORGANIZATIONS (CURRENTLY NGO ONLY)



Robin Chase, Founder of Zip-Car





WORLD RESOURCES INSTITUTE WRI ROSS CENTER FOR SUSTAINABLE CITIES



















NINE PRINCIPLES

- PRIORITIZE PEOPLE OVER VEHICLES: Cities should prioritize the movement of people and not vehicles by prioritizing walking, cycling, public transit and shared mobility over single occupancy vehicle use.
- FAIR USER FEES: All vehicles should pay their fair share for road use, congestion, and use of curb space.
- PROMOTE EQUITY: Cities should monitor and strive for equitable physical, digital, and financial access to shared transport services.
- 4. TRANSITION TO ZEV: Public transportation and shared use fleets will transition to zero emission vehicles.
- POWER WITH RENEWABLES: Best efforts will be made to power electric vehicles with clean, renewable energy.

NINE PRINCIPLES (CONT'D)

- 6. ENSURE PUBLIC BENEFIT VIA OPEN DATA: The data infrastructure underpinning shared transport services must enable interoperability, competition and innovation, while delivering privacy, security and accountability.
- 7. UBIQUITOUS WIRELESS ACCESS: Every opportunity to enhance connection and access of vehicles and people to a wireless network should be taken.
- 8. AVS SHOULD BE SHARED: AVs operating in densely populated areas should be part of a shared fleet.
- COMPLEMENTARY LAND USE: Development, building and zoning regulations, parking requirements, and other land use policies will support and incentivize these requirements for a livable, equitable, and sustainable city.



COVENANT OF MAYORS

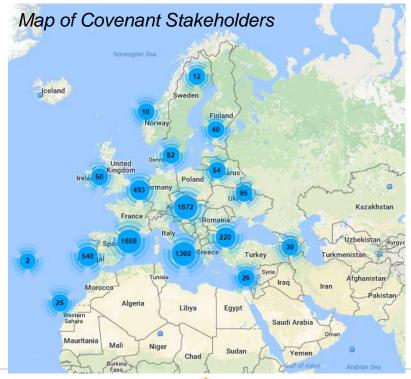
- Pledge to reduce CO₂ emissions by at least 40% by 2030
- 7,000+ Signatories
- 230,000,000+ Citizens
- 5,100+ Action Plans Developed

As of **2015**:

- -23% GHG emissions
- -14% energy consumption
- x4 share of renewable energy sources in final energy consumption
- x3 local renewable energy production



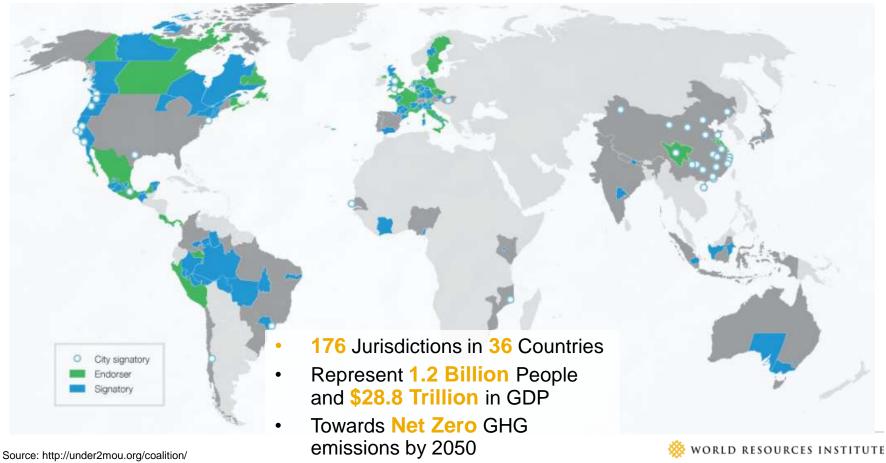
WORLD RESOURCES INSTITUTE



THE UNDER2 COALITION



Subnational Global Climate Leadership Memorandum of Understanding



C40 CLEAN BUS DECLARATION

"Cities of the Low Emission Vehicles Network collectively forged an international Declaration on Clean Buses, demonstrating a commitment by signatory C40 cities to reducing emissions and improving air quality by incorporating lowand zero-emission buses in their fleets. The Declaration is a call to global manufacturers, public transport operators, leasing companies, multilateral development banks, and other funding agencies to support city ambitions to decarbonize urban mass transport."





26 C40 SIGNATORY CITIES REPRESENT OVER 165 MILLION URBAN CITIZENS ACROSS 20 COUNTRIES



To facilitate Sustainable Mobility for All through four objectives:

OBJECTIVES



Ensure social equity in access to opportunities



EFFICIENCI

Increase efficiency of transport systems and services



SAFETY

Improve "safety" of mobility (SDG target 3.6 on road safety)



GREEN

Shift transport infrastructure and services to a "green", clean and resilient path

OUTCOMES

Improved lives and livelihoods of billions of people across the world—their health, their environment, their quality of life—and climate change stabilized over the long term.

DRIVERS TOWARDS COMMON ACTION

- 1. GROWING IMPORTANCE OF NON-STATE ACTORS TO TACKLE CLIMATE CHANGE
- 2. NEW COALITION ALLOWS TO SET STANDARDS & INFLUENCE LEGISLATION & ENBALING CONDITIONS RECLAIMING NEGOTIATION POWER
- 3. STRENGTHENING VISIBILITY & INFLUENCE ON NATIONAL AND INTERNATIONAL LEVEL
- 4. EXCHANGING KNOWLEDGE AND INFORMATION
- 5. TOWARDS COMMON PROCUREMENT?

CHALLENGE – MANY INTERNATIONAL INITIATIVES – NEED FOR GUIDANCE



